



B&B With Partners

B&B With Partners

Consulting Firm

B&B With Partners

Consulting firm of Middle East Asia

B&B With Partners is a specialized consulting firm with extensive business and residency experience in Saudi Arabia and the UAE, comprised of experts in the Middle East Asia.

We aim to assist Korean companies looking to expand their business into the Middle East Asia by providing specialized consulting services such as business partnership facilitation, investment matchmaking, and information provision.

Additionally, we actively foster economic, cultural, and personnel exchanges between Korea and the Middle East Asia by collaborating with the Korean diplomatic missions (embassies and consulates) based in the region and engaging with Korean businesses, organizations, and local authorities.

Our goal is to contribute to the development of both parties through mutually beneficial initiatives



Danny Hong

Chairman & CEO



I majored in business administration in Canada and accumulated over 15 years of experience as a consultant in the Middle East Asia and foreign consulting firms, engaging in various business planning and investment-related tasks. Through this extensive experience, I have developed exceptional business acumen to navigate the external investment environment.

Drawing on my prolonged experience as a consultant specializing in the Middle East Asia, I founded B&B With Partners in 2022. B&B With Partners is on a mission to leap into becoming the top consulting firm in Korea specializing in the Middle East Asia, bringing together a team of experts with rich experience in the Middle East Asia's business and investment landscape, along with local business and investment partners.

B&B With Partners is committed to proactive and sincere communication with its valued clients at all times, aiming to deliver new business opportunities and achieve the best results. The company constantly explores services that meet the needs of its clients, striving to be recognized as the most trusted and respected Korean consulting firm specializing in the Middle East Asia.

Our Business Services

- Business Matching Service
- Investment & Funding Service
- Business Support Service

Being into the Middle East Asia



Business Matching

- Potential Local partners
- Agency, Distributor, Joint Venture, Local Entity



Investment & Fund

- Investor, Fund
- Financial Advisory



Business Support

- Business Set-up, Tax, Legal Services
- Certificate, License Services

01. Consulting Services **Business Matching**


Business Consulting Activities for Korean Companies Expanding into the Middle East Asia




Business Proposal



Business Meeting

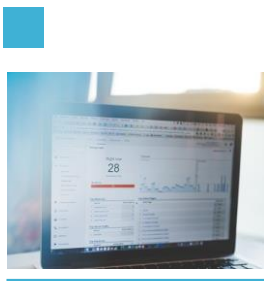


Business Session with Local partners



Business Forum with Embassies

Assistance in crafting effective business proposals tailored to the Middle East and Asia market



Business Proposal

- Proposal Documentation
- Market Research
- Customer Orientation
- Communication
- Networking
- Business Value



Business Meeting

- Business Trip
- Inviting to Korea
- Communication
- Networking

BUSINESSProposal

- ✓ Business Proposal Writing Support
- ✓ How you will promote your product or Business in the marketplace

BUSINESSMeeting

- ✓ Local Business Partner Connections
- ✓ Facilitation of connections with reliable local business partners to enhance market entry and collaboration

01. Consulting Services **Business Matching**

Local Business Partner and Government Engagement



Business Information

- Proposal Documentation
- Market Research
- Customer Orientation
- Communication
- Networking
- Business Value

BUSINESSSession

- ✓ **Organizing Business Explanation Sessions**
Arranging sessions where local partners in the Middle East present detailed insights into their business environment, market dynamics, and regulatory landscape.
- ✓ **Business Information Sessions with Middle East Partners**
Conducting forums that bring together Korean companies and potential partners from the Middle East, fostering dialogue and relationship-building

Engagement with Diplomatic Missions



Business Forum

- Saudi Arabia
- UAE
- Qatar
- Kuwait
- Oman
- Bahrain
- Yemen
- Jordan
- Egypt etc

BUSINESSForum

- ✓ **Business Briefings with Embassies**
Coordination of informational sessions with Middle Eastern embassies in Korea, providing crucial insights and support for navigating the local business landscape
- ✓ **Business Forums with Ambassadors / Economic Counsellor**
Facilitating forums that involve Korean companies and ambassadors from Middle Eastern countries to foster diplomatic ties and promote business collaboration.

02. Consulting Services **Investment & Funding**

Provide the Investment Consulting Services for Korean Companies Expanding into the Middle East



Vision 2030

National transformation

Develop Service sector

Public Investment Fund in KSA

Giga Projects Implementation of vision 2030

Our investment consulting is committed to guiding and supporting Korean companies in every aspect of their expansion into the dynamic and lucrative markets of the Middle East



Investment Attraction Services

Facilitation of investment attraction strategies tailored to the Middle East market
Identification and promotion of compelling investment opportunities in the region



Investor Networking

Connecting Korean companies with potential investors in the Middle East



Fund Placement and Intermediation

Expertise in fund placement, assisting Korean companies in identifying suitable investment funds in the Middle East. Acting as an intermediary to streamline the investment process and ensure smooth fund allocation



Financial Advisory Services

Providing financial guidance, including budgeting, taxation, and financial structuring for successful market entry
Assisting in financial modeling and analysis for investment projects

02. Consulting Services Investment & Funding

Provide the Investment Consulting Services for Korean Companies Expanding into the Middle East



Business Investment

INVESTMENT Briefing

- ✓ **Organizing Business Investment Briefing**
Organizing networking events and facilitating one-on-one meetings between Korean businesses and prospective investors
- ✓ **Business Partner Identification**
Conducting targeted searches to identify reliable local business partners in the Middle East

Strategic Partnership Development



03. Consulting Services Market Entry and Set-up

Market Entry Strategy Development, and Services

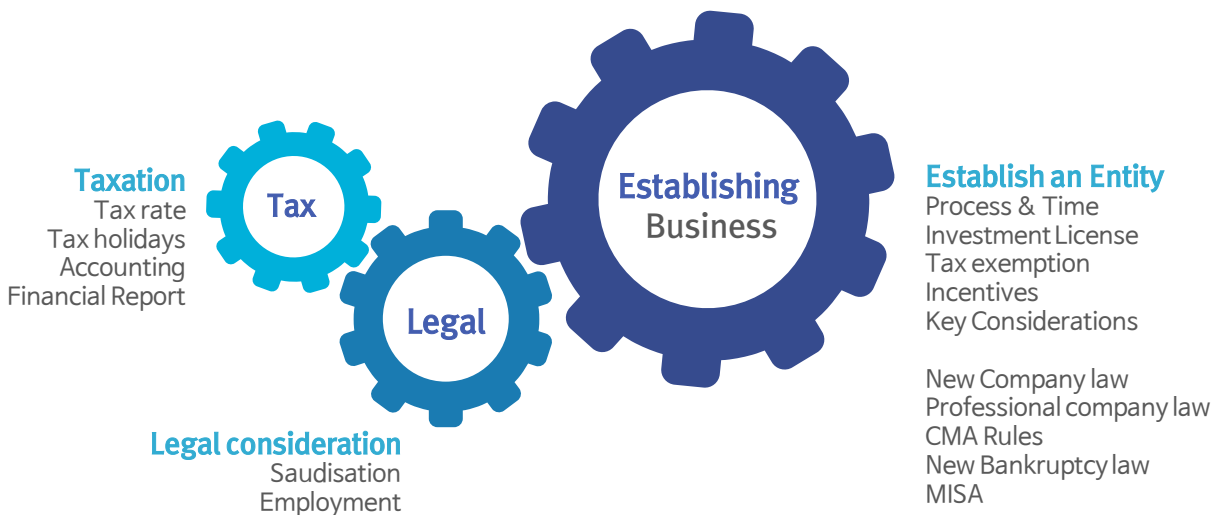
Crafting comprehensive market entry strategies aligned with the unique dynamics of the Middle East

Providing insights into regulatory requirements, cultural nuances, and market trends



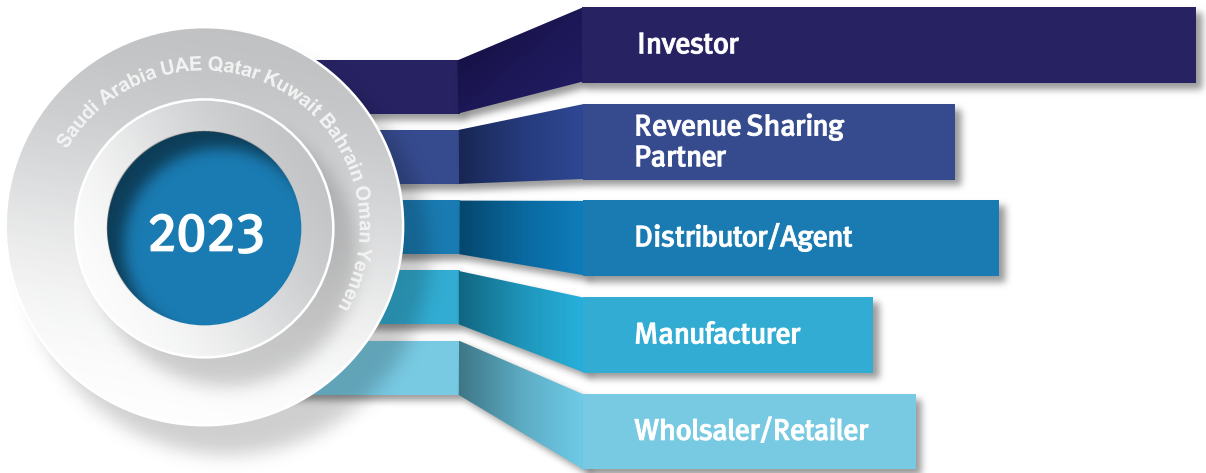
- Agency Contractor
- Distributorship Contractor
- Joint Venture
- Local Entity

Legal and Regulatory Compliance Assistance



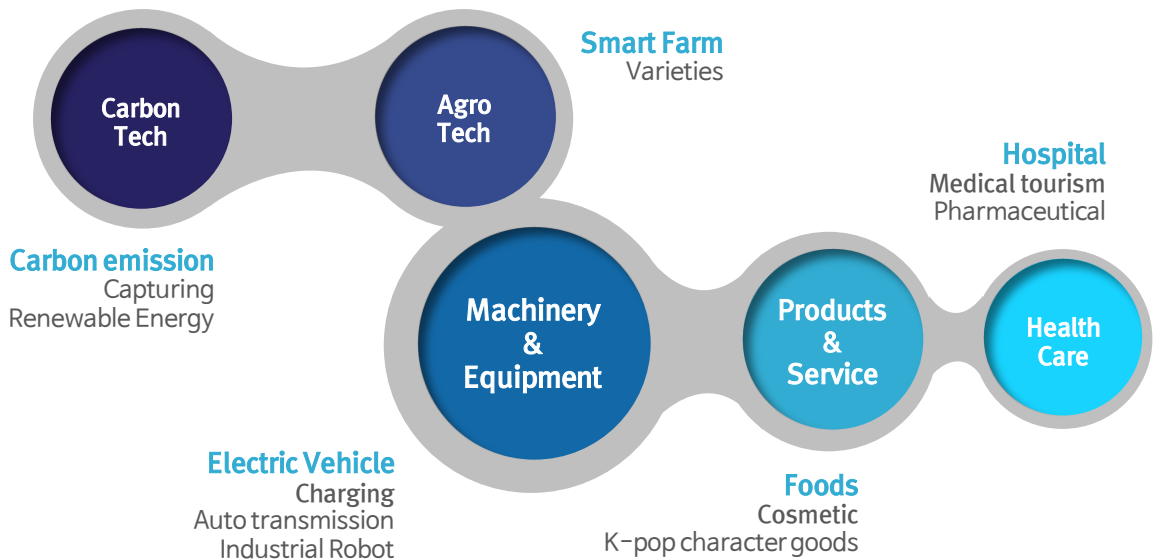
04. Partnership in GCC

Offering customized programs for Korean companies on cultural understanding and effective business communication in the Middle East
Enhancing cross-cultural competencies to facilitate smoother business operations



05. Partnership in Korea

Closely collaborating with Korean small and medium-sized enterprises (SMEs) that are seeking to enter the Middle East Asia regions





B&B With Partners

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